# Christopher Aedo

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## **SUMMARY**

Tech executive passionate about fostering growth and collaboratively building meaningful products. Empathetic leader dedicated to fostering a safe and inclusive environment with a proven track record of delivering products across diverse industries and verticals (B2B, B2C, SaaS).

## **EXPERIENCE**

Pandemic Response Labs, VP of Software Engineering - New York, NY (remote)

APRIL 2022 - MARCH 2023

- Responsible for the definition, growth, and technical strategy of the Lab Information System (LIMs) enabling \$10m+ in annual revenue.
- Led a fully remote team of 26 people including DevOps, Engineering, QA, and Product.
- Overhauled product architecture and dev workflows to meet growing business demands
  - Accelerated cycle time from 6w to 2w
  - Enabled rapid launch of new product segments, generating \$2m additional revenue
  - Improved robustness to reliably process up to 50K PCR tests/day

## **Teradata, Director of Product Management** - San Diego, CA (remote)

NOVEMBER 2017 - APRIL 2022

- Headed the product management of Teradata's flagship tools suite, a key component of the company's \$1.8b+ annual revenue. Guaranteed by SLA and used in production by every customer.
- Partnered with Microsoft to deploy on Azure and retain multiple Fortune 50 customers through their transition from on-prem to cloud.
- Designated product owner of deployment tooling. Standardized the dev environments and CI workflows of 500+ developers resulting in a 50% reduction of time to deployment.

## **IBM, Developer Advocacy Program Manager** - New York, NY (remote)

AUGUST 2015 - NOVEMBER 2017

- Grew team from 10 to 18 developers with the goal of transforming IBM's global developer community towards open source.
- Hosted developer events across the country launching IBMs managed Kubernetes service.
- Deployed a dev workflow platform within IBM accelerating the velocity of 200+ engineers worldwide.

# Mirantis, Product Architect - Campbell, CA (remote)

MARCH 2014 - JULY 2015

- Technical product manager of FUEL, an OpenStack deployment and management tool, that was instrumental in securing 150+ customers including PayPal, WebEx, and NASA.
- Drove the expansion of Mirantis open source user base, leading to increased user-to-customer conversion rates and improved brand visibility.

# Morphlabs, Chief Technology Officer - Manhattan Beach, CA

AUGUST 2011 - JANUARY 2014

- Pioneered an on-prem cloud appliance enabling laaS during the advent of DevOps. Hired as Technical Sales Asst., promoted to CTO within 18 months.
- Led a team of 60+ engineers including a fully remote team in the US, and a support team in the Philippines (grew from 0 to 50+).
- Secured partnerships with Dell and NEC where they distributed our service through their sales channels.
- Drove a fundamental pivot to OpenStack preventing a catastrophic dependency on a deprecated cloud platform.
- Regular speaker at conferences and meetups worldwide promoting Morphlabs solutions with OpenStack, and the adoption of DevOps and CI/CD.

## **EDUCATION**

University of Illinois at Chicago, Mathematics/Computer Science - Chicago, IL

## **SKILLS**

- Team Collaboration
- Mentorship & Hiring
- Performance Evaluation
- Engineering Leadership
- Agile Development
- Infrastructure, CI/CD
- Process Optimization
- Cloud computing
- Keynote Speaker

## **VOLUNTEERING**

- Court-Appointed Special Advocate (CASA), appointed by the court to advocate for the best interests of abused and neglected children within the court system. My overarching goal is to help ensure each child has their needs met and interests represented in court while they are in this incredibly vulnerable time in their lives.
- Created https://github.com/aedocw/epub2tts, which makes an audiobook from an ebook using generative AI for incredibly realistic text-to-speech. This has been picked up and used by many folks in the blind community for reading books that do not have a professionally made audiobook available.
- Organizing and presenting educational seminars for local library system focused on learning about online safety, the importance of protecting personal information, how to identify online threats, and how to recognize and handle when friends/family may have fallen victim to fraud.